

## CONFERENCE AGENDA

### MOSCOW, RENAISSANCE HOTEL

9:00–10:00 REGISTRATION

10:00 CONFERENCE OPENS

Welcome address to the conference participants

**Alexey Komarov**, Editorial Board Chairman, *Air Transport Observer* magazine



### BUSINESS AVIATION SERVICE MARKET: WORLD TRENDS' AND RUSSIAN SPECIFIC

Overview of Russian market development tendencies Avinode's data based

**Maxim Pyadushkin**, *Air Transport Observer*



### ROUND-TABLE DISCUSSION: SPECIFIC OF RUSSIAN BUSINESS AVIATION MARKET DEVELOPMENT

**Leonid Scherbakov**, CDOS Aerotrans

**Sergey Vekhov**, Air Charter Service

**Dmitry Dobrovolsky**, Head of VIP and special Service department, Atlant-Soyuz

**Nikolay Yakubenko**, Head of VIP and Cargo commercial department, Polet Airlines

**Directors of companies** – business aviation market players\*

11.30–12.00 COFFEE BREAK

### BUSINESS JETS MARKET: SHIFTING HIGHLIGHTS

Russian and world business Jets Market survey

**Boris Bychkov**, Director General, Airclaims

**Artem Pastukhov**, General Director, Jet Trading Group



Discussion: Market situation alteration – aircraft manufactures' point of view

**David Glassner**, Director of Sales, Cessna Aircraft Company

**Thierry Betbeze**, Financial and Treasure Director, Dassault Aviation\*\*

**Christophe Degoumois**, Vice-President, Bombardier\*\*



14.00–15.00 LUNCH

### EFFICIENCY OF DIFFERENT AIRCRAFT OWNERSHIP AND OPERATION MODELS

**Eric Weisskopf**, Executive Vice President Sales, VistaJet

**Iracli Litanashvili**, Commercial Director Russia&CIS, Ocean Sky

**Evgeny Andrachnikov**, Director-General, Avia Management Group

**Ian Ludlow**, General Director, Jet Aviation Moscow Vnukovo

**Speaker TBC**, International SOS



16.15–16.30 COFFEE BREAK

### ROUND-TABLE DISCUSSION: PECULIARITIES OF HELICOPTERS OPERATION IN BUSINESS AVIATION

Invited to participate:

*UTair, Gazpromavia, Alrosa, Russian Helicopters, Eurocopter Vostok, AgustaWestland, Bell, MD Helicopters,*

*Uralsib leasing company\**



18:00 CONFERENCE CLOSES

\* Conference Program and Speaker List may be modified by the Organizing Committee, please watch for agenda updates

\*\* Awaiting for confirmation

ORGANIZED BY

**ATO EVENTS**

GENERAL PARTNER

**Gulfstream**  
A GENERAL DYNAMICS COMPANY